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Plan de afaceri after school pdf

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Description: The Romanian market has always been a reduced request of this field. Parents are more and more busy and children have fewer educational ways of leisure. So, a after-school would help many parents who have less time at their disposal to face the little ones, and when they came from work to take the child with the themes made, eaten and with new things learned. Such after-schools are increasingly landed on the Romanian market, because before all, the parent is advantageous, and the child wins the extra education and the quality of leisure time. Moreover, the business can take place both in the first part of the day (before the school), as well as in the second, after-school (after-school time). school). Among the activities that can be offered to customers that we can list: foreign language courses, assistance in the realization of themes, artistic activities, etc.), games between children, creative laboratory, musical activities, etc.), games between children, etc.), games be fixed to children can cook in your kitchen (which requires a cook) or (variant that prefixes) the conclusion of contracts with a transport company, which / Luca Children from / to school. Many after-schools, in addition to the normal program, offers the cost of control for the party for children inscribed. These can be: winter celebrations, birthdays, masked ball holidays, various holidays and thematic festivals. To set up a first / after school a lot of people prefer the foundation through an NGO, the costs are more by PT. A srl and part-time commitment of a qualified staff \in The choice of a name / suggestive logo \hat{A} \hat{A} get great profits: - the initial investment is between 10,000-15,000 euros, the amount can decrease depending on the resources you have. CONCLUSIONS: This service is preferred by many parents due to the fact that it offers children extra education and socialization, but also time does not allow them in a certain day period to stay with the child. For this business, knowing that investment is quite high, requiring European funds. Participation in the program helps to make children excited about learning how to love reading and lighting his passion for cinema. America's hard-working moms and dads rely on Afterschool programs to help them maintain their work and advance in their careers. Afterschool keeps safe for children and gives parents peace of tranquility so that Thery can focus on work and Provid for familiesThe things that. that. Learn in their afterschool program can help you connect them to future careers. In this video, college-related students share his excitement to earn a university scholarship and his future career path as an electrician. Back to previous page after-school: a company that goes better, especially in the city. Is a company of this kind a great deal? As in any commercial activity, the profits of an after-school depends on many parameters, and while some prosperous people in such business others are closing the business of for you. We will try to present the main elements you need to keep in mind in the response profits. Enter if you want to get big profits, you have to work with any more children and you have to have great rates. And if you ask what are the Romanian market rates for these services, the answer is quickly found on the net. In a simple search you will find offers from 250 Ron to Ron 1,000 or even more. As you see the price Various Extremely, but almost always there are explanations for these price differences, and you will have to adapt to the specification of the market and in particular the price / quality ratio offered by the competitors. In determining the tariffs and implicitly, revenue should be taken into consideration: - the location in which the activity is located: for the same type of services in the main cities in Romania (Bucharest, Cluj, Timisoara, Iasi, etc.) Prices end up prices in smaller cities. This price is due at a greater cost of life in large cities, but that there is a greater number of people with superior incomes, willing to pay high rates for services. -AZI and space sizes gives you the chance to ask for a higher price, but it should not be forgotten that this is the same time and large investment costs or large rents. - I'm staging of children, in the most expensive Groups for an upfront are not more than 10-12 children, in the daily time of the program: depending on the copy of the copies, as well as the parent program, a program of 4, 5 hours (ES: 12, 00-16, 30) or program of 6, 5 hours (ES: 12, 00-18, 30) - Complexity of the program offered: Lessons for Scoalta - Fatual Course. In Centrols dopo-scolaca â € œCuzâ € Even a piano lessons, but we would not forget that costs grow almost esponensia. - Menu offered by copies: Catering vs. Ristorante with the day menu), the number of sorts of such and especially the quality of the moiety can vary a lot. Evident, with the dine is richer and the price asked for the parents is greater. - Trasporti: The Copi's Copii at the After-School Center is a time and work for Pareti and this service is charging supplementary. Costs in any business, after you have solved revenue problem, the next step is cost optimization. In a business in the field of costs, they are varied in terms of their specificity as well as the weight in total costs in such a business are linked to: - Personalities - Utilities - food - Trasporto (when such services are available) Personal services You can ridge this costo working with people willing to work on little money, but if you want to make an after-school center that praises with the best quality services that do not Soluzione adatta per ingaggiare il più economico. And questo in più, come hai seen sui canali di notizie, ci sono frequenti problemi con educatori / educatori che a causa dei problemi personali o della mancanza di qualità essenziali per un buon educatore crea attraverso il loro behavior, grandi problemi a coloro che hanno tali affari. "Chiririneal è avere più studenti (se lavori con più gruppi di bambini), pranzo room, giochi salina, gruppi sanitari and uno spazio amministrativo. Con altri spazi puoi avere luogo in condizioni migliori, ma se lavori in uno spazio di noleggio, grows the surface and implicitly and affitto. And if vuoi affittare spazio †- in una buona area il prezzo su M.P. può raggiungere anche grandi quantità, specialmente nelle grandi città. Inoro, se non trovi lo spazio giusto ad un prezzo ragionevole, è meglio rinunciare, altrimenti verrai a scoprire che hai un profitto zero e sei arrivato a Lavora solo a beneficio del proprietario dello spazio. Le utilità devono assuree una temperatura ottimale, e nei mesi invernali, questo potrebbe significare un sacco di soldi, soprattutto se il trasferimento non ha un adeguato termico insulation. Pensi che questi costi siano solo 3 mesi all'anno, ma se sono troppo grandi, questo potrebbe significare che la tua azienda ha profitti molto piccoli. Tieni presente che una tale attività lavora in linea di principio 9 mesi all'anno, ciò means che il 33% di un anno di funzionamento per avere profitti in attesa. "Alimentazione che avrei immaginato di preparami me stesso più economico che tu pode essere. Devi soddisfare una moltitudine di condizioni imposte da DSP (direzione della sanità pubblica) and ANSVSA, and questo aumenterà molto gli investmenti e inoltre è necessario assumere almeno una cucina (part-time). In linea di principio, il più convenient è chiamare i servizi di aCatering or if you are lucky and you have a restaurant in the immediate vicinity that offers the menu of the day to bring children there. It must be extremely attentive to the quality of the hunt. 2-3 You negotiated less in the daily menu, you will increase profits, but if you insert a driver and you too buy a car you have to meet you can reach high costs. Before deciding to offer such a service, you are calculating and see if worthwhile! These are the high costs that greatly influence the profitability of business. If you want to know what profits you may have from a school after the following scenario: After-school with 45 children and a rate of \$600 / month (3 groups to which 15 Children) theoretically, as well as revenue, would mean 27,000 Ron per month What is a beautiful sum. If you put a net salary of 2,500 Ron for you, more paid 3 end 1000 net (this in the happy case in which the work after the School is 2 "could have the following structure: - Staff: 40% (about: 10.850 Ron / Month) - Rentals: 13% (about: 3,500 ron / month) - Han: 33% (about: 9,000 Ron / Luna æ') - Utilities: 5, 5% (approximately: 1,500 ron / month) if the rest of the expenses is in 1.0 00 Ron / Month (what is not simple) you will remain a net profit of 850 Ron. In principle, going through this business scenario is profitable, but the profit is a bit small to develop business or recover in a reasonable time First, especially if it was more than 10,000 euros. Business profitability is radically changing if you can operate with the same costs and the market for you to ask for every child 750 RON / month. The above obvious calculations are just estimates, and you will need to adapt them to the business specifics and especially the way you manage costs. PREC.

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